



Personnel Directory 2016-2017

Note: There is also an "Ideas Directory"

DukeGEN Startup Matchmaker

Version: June 30, 2016

This directory is of Duke students (mostly), staff, faculty, and alumni who are interested in starting companies. It is organized by school / department at Duke (e.g. Fuqua, Pratt, Trinity) based on the thinking that if you are looking for someone to match with, you are probably looking for someone with a type of skillset/background.

All participants were told that this material would be publicly available and that no sensitive or private information should be entered.

Feel free to contact people directly.

Note that in some cases people have filled this out several months ago, and may not remember that they are listed here.

Questions? Comments? Contact Howie Rhee '04 at hwr2@duke.edu

Luis Aleixandre

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Any product or service startup that really looks to add value to consumers

Background: I have not been involved with startups, but as a Management Consultant in Venezuela I had the opportunity to work side by side with the entrepreneurs that own some of the biggest companies in my country.

I studied Production Engineering and have been working as a Management Consultant since 2013

I am really interested in being part of a startup team to learn while struggling with the challenges that startups have to face

Skills: Management, Production Engineering, Analysis, Market Research

Anything else:

Gesley Alexis

School/Program at Duke: Law School

Year of Graduation: 2017

Interested in: Social media oriented, mobile apps, lifestyle

Background:

Skills: Financing, Sales, Marketing, Legal

Anything else:

Udit Anand

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: While I am inclined more towards technology startups, I am flexible and keen to explore the startup ecosystem in general.

Background: An electronics engineer by training, I have been working with McKinsey's Private Equity Practice for the past 5 years. While my experience has been focused towards evaluating the attractiveness of mature, growth-stage companies, I am excited about the opportunity to delve deeper into early stage opportunities, and learn more about what it takes to be a successful entrepreneur.

Skills: Strategy, Analytics, Engineering

Anything else:

Rakesh Anigundi

School/Program at Duke: Fuqua School of Business - CCMB/EMBA

Year of Graduation: 2017

Interested in: Any social networking startups that help the small businesses in terms of product, assembly or deliver.

Being a hardware engineer in the semiconductor industry from last 10 years I would always be interested to hear about other technology startups.

Background: I have a masters in Electrical Engineering with RPI.

I have been working as hardware engineer at Qualcomm from last 8 years.

My interest include social networking startups, consumer technology startups and other tech startups.

Skills: Engineering, Market Analysis, Presentation.

Anything else:

Afshin Arab

School/Program at Duke: Fuqua School of Business - CCMB/EMBA

Year of Graduation: 2017

Interested in: Startups in the IT and Software Industries with a goal to make an impact in the world, save lives and/or make life better for everyone.

Background: I'm a successful entrepreneur and a digital product manager with 9 years of experience in the Software industry. I have initiated, developed and launched 8 technology solutions for 4 different verticals, namely Pharma, Automotive, Hospitality and Event Management. My clientele includes some

of the world's largest brands such as Coca-Cola, Lexus, Unilever, Johnson and Johnson, and Takeda. Please visit www.elvun.com for more information.

I also have a very solid technical background. I started programming when I was 9 and sold my very first accounting software when I was 13. I have a Bachelor of Information Technology with a Concentration in Application Development for Industry and Commerce.

I'm a big fan of Customer Development and Lean Startups methodologies and a Certified Scrum Product Owner and Certified Scrum Master with couple of Microsoft Technology Specialist certifications.

Here's a link to my LinkedIn Profile: <https://www.linkedin.com/in/afshinarab>

Skills: Entrepreneurship, Product Management, Team Collaboration, Software Development, Agile, SCRUM, Software Architect

Anything else:

Afshin Arab

School/Program at Duke: Fuqua School of Business - CCMB/EMBA

Year of Graduation: 2017

Interested in: I'm interested in digital products (hardware is ok too) and specially the ones in the healthcare industries or sharing economy businesses. If your goal is to make an impact in the world, save thousands or even millions of lives, I'd be more than happy to help you.

Background: I am a successful Digital Product Manager and an Entrepreneur with 9 years of experience. I have successfully launched 8 different technology solutions for 4 verticals (pharma, automotive, hospitality, and event management). My products are currently being used by some of the Fortune 500 companies globally. Some of my clients are Coca-Cola, Lexus, Unilever, Johnson and Johnson, and Takeda.

I have a very strong technical background. I started programming when I was 9 and sold my first accounting software when I was 13. I have a Bachelor of Information Technology with a concentration in Application Development for Industry and Commerce.

Skills: I have all the required technical and business skills needed to turn ideas into fully developed products. My strengths are discerning business opportunities, recommending innovative ideas and

solutions, validating those ideas through customer development, gathering a team around and lead cross functional teams to successfully develop and launch a product.

I am a Certified Scrum Product Owner and Scrum Master. I have hands-on experience as a Product Manager, Software Architect, Lead Developer and Agile Coach.

If you have an idea and would like to validate your idea, create a lo-fi or hi-fi MVP to test your market, conduct customer interviews, gather a team, find investors, or need a problem solver please contact me.
Anything else: I'm currently looking for an interesting idea in the IT industry. I have couple of ideas that I'm evaluating at the moment.

Frants Bdoyan

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: - 3D video

- customer communication management

Background: I had 3 startups

- English shoes branded store

- Customer communication management system implementation firm

- Armenian Church donation program

Skills: Sales and Marketing

Anything else:

Dan Bertsch

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I have a background in healthcare and would love to stay in the industry after school. That being said, I definitely want to explore and am open to all opportunities.

Background: I have no startup experience; however, being involved in a startup has been a dream of mine for many years and a big reason why I decided to come to Duke. I graduated from Indiana University with majors in Finance and Entrepreneurship. At IU, I wrote several business plans and have a fundamental understanding of what it takes to launch a startup. I am very interested in staying in the healthcare industry, but also enjoy sports, traveling, and learning from others.

Skills: I have five years of finance experience and am proficient in excel and other analytical tools. I have been working in the healthcare industry for the past five years at Baxter and Baxalta and have a variety of experiences in finance across both Medical Devices and BioPharma. My roles at work span across product development, sales, marketing, and manufacturing. I also have international experience, living and working in Europe (Italy) and Asia (Singapore).

Anything else:

Bruno Bet

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am interested in tech, social or music related startups.

Background: I worked in Finance for 3 years and in Product Management for 2 years at the largest bank of Brazil (Itaú-Unibanco).

I hold a BSc in Industrial Engineering and a Specialization in Business Management.

Skills: - Product Development

- Pricing

- Valuation

- Commercial Planning

- Business Planning

- Financial Planning

Anything else:

Ileena bhakta

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: -healthcare

-health consumer products

-healthy living

-health care design

Background: I worked with social entrepreneurs in a consulting role but never as part of my own start up. My interests are in the healthy living/healthcare space but I'm open to other ideas also.

Skills: Compliance, business operations, and a bit of marketing also.

Anything else:

Pratima Bhattacharyya

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Healthcare products, services, digital health

Background: Engagement Manager at PwC/Strategy& Health Industries Advisory practice where I performed on strategic planning, business case development, and developed growth strategies for health plans/systems.

Led concept formation, marketing, and growth of intrapreneurial activities at PwC to build an app that allowed health plans to update their provider directory information. Also contributed to sales and marketing of apps, DocPlot and Bodylogical, with clients

Studies finance and public health at the University of Pennsylvania

Skills: Finance, Marketing, Presentation

Anything else:

Trenton Bricken

School/Program at Duke: Trinity

Year of Graduation: 2020

Interested in: Education Technology, Blended Learning, Blockchain, Fin Tech, Social Networking

Background: Robertson Scholar at Duke. Class of 2020. Attended Eton College in the UK for high-school. Studied for my A-levels Economics, Politics and Maths plus self-taught Computer Science A AP course.

Experience founding the first real money Investment Club at a high-school level in the UK. Involved raising and managing a portfolio of £20,000 while acting as Chairman of 24 other members (Juniors and Seniors). The Club was philanthropic in donating profits to a nearby public school and teaching 20 students there on a weekly basis about finance.

Founded at Eton the "Visionary Society" focusing on Futurology. Also the "Education Society" targeting educational reform at Eton including anonymous teacher feedback surveys, internal examination reform and introducing the teaching of life skills.

Very interested in social entrepreneurship. Innovation in the education sector in particular.

Skills: Finance; Sales; Presentation; Management; Knowledge about educational reform; Good work ethic.

Anything else: As I have only just been accepted to Duke and will not be on campus until August, I am really just joining P4E now to get in the loop with news and information!

Ultimately, I am very interested in becoming an entrepreneur and hope to either found or join a startup on campus soon.

Jon Bullough

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: - New online banking features

- Medical devices

- Health care

Background: Never been involved in startups. I studied Sound Recording Technology (a music degree) and worked as an audio engineer in the music industry and also in music publishing. After I left the music industry I joined the U.S. Navy and have been serving in many different positions for the last 6

years.

Skills: Audio engineering, video editing, sales experience, making presentations. Fluent in Spanish.

Anything else:

Amanda Bushell

School/Program at Duke: Fuqua School of Business - MBA, Nicholas School of the Environment

Year of Graduation: 2018

Interested in: We are interested in connecting with food, agriculture, aquaculture or feed start ups.

Background: I studied Ecology and Evolutionary Biology at Yale University then worked as a marine biology researcher for 3 years at the Smithsonian and a marine economic analyst and partnership coordinator at the World Bank for 3 years. My background is in fisheries management and seeking solutions for more sustainable and profitable aquaculture.

Skills: Science, presentation, writing, engineering.

Anything else:

Enrique Caballero

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: My ultimate dream is to establish my own business in high end food retail.

Background: I graduated as a Mecatronics Engineer at Tec de Monterrey on 2008, since then I worked at Sigma Alimentos, the number one cold cuts and dairy products producer in Mexico. At Sigma I worked as a maintenance technician, logistics project manager and new business project manager. I haven't had the opportunity to work in startups.

Skills: I am an engineer, in my work experience I further developed my analytical skills

Anything else: I am very passionate with what I do and would like to transform that passion into a successful business.

L.J. Campbell

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am interested in social impact ventures.

Background: I studied business administration and accounting in college. I am interested in community development and community organizing.

Skills: I have experience negotiating contracts, organizing issue campaigns, and setting up organizational structures. I gained first hand experience in these areas through organizing and serving as the president of a 550 member teacher's union across 16 schools in Chicago.

Anything else:

Wasan Chaijedsarid

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Tech startups

Education/ Training/ Coaching startups

Healthcare startups

Background: Daytime MBA Class of 2018

from Thailand

BEng (Chemical Engineering)

been working for Thai National Oil Company (PTT) for almost 4 years

Experience:

1.Startup: Mobile Engine Oil Change Service (Fitstation Mobile Service)

<https://www.youtube.com/watch?v=JDY6SKmGKQw>

2.Business Development: QSR acquiring franchise right to expand in Thailand, bidding for renovation of a Myanmar refinery

3. Marketing Event Management: Art Exhibition in Thailand (Facebook: Sangkasi Art), Engine Oil Marketing Events

Skills: Engineering Background: easy to understand technical issue

I am good at making things easy to understand and animating them

Marketing/ Sale:

- Salesperson for Fitstation Mobile Service
- Marketing Promotor for Sangkasi Art)

Presentation:

- Representative:
 - o Pitching in the Innovation Competition(present to CEO and Board of Director)
 - o Fitstation Mobile Service Public Grand Opening
 - o New Learning and Development Business Model Proposal (present to SEVPs(HR) from PTT subsidiaries)
- MC:
 - o International Scholarship Open House and Camp
 - o Grand Opening & Auction Day in Sangkasi Art Exhibition
 - o Weddings

Anything else: I would like to gain entrepreneurial experience to create startups in Thailand or Thailand-based startups.

As a full scholarship employee, I have to go back to Thailand to work for my sponsor after finishing MBA in 2018.

Lucas Chaya del Pino

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am interested in connecting to startups of the real economy as well as IT related startups,

Background: I studied Business Administration. I am a passionate entrepreneur from Argentina, I have done entrepreneurship my whole life. I started as franchisee of an important coffee company and grew exponentially in our province opening 11 stores, wholesaling and creating our own coffee franchise chain.

My interest is to keep doing entrepreneurship, beyond the coffee industry and retail (I would like to experience in other industries), I would like to be part of something global, helping create a global venture.

Skills: I have experience in creating and leading teams, creating new ventures, business strategy, project development, store openings, franchises.

Anything else:

Nakul Chitalia

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am primarily interested in non-profit or for-profit social impact startups, but also interested in startups in the education space.

Background: My background includes a B.S. in Industrial and Systems Engineering from Georgia Tech and 3+ years of work experience in procurement for ExxonMobil. My interests include academic tutoring, mentoring, sports, and fitness. I have never been involved in startups.

Skills: Particular skills that I bring to the table include resourcefulness, presentation, data visualization, change management.

Anything else:

Jinwoo Cho

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: My plan is to establish the first Alternative Trading System (ATS) in Korea. I aspire to

provide investors with a variety of quality product. I hope my ATS will allow investors to manage their financial asset more cheaply and efficiently. I need to be connected with people who have established startup finance companies or asset management firms.

Background: I've worked for Korea Exchange, a sole stock and derivatives exchange in South Korea. My role is developing new investment products, operating market, and amending rules and regulations in the Exchange Traded Fund

(ETF) market. I also have a wide range of work experience, such as stock market, public relations, and clearing and settlement.

I have a master degree in finance and a bachelor degree in history. I've never been involved in startups.

Skills: I have Chartered Financial Analyst (CFA) designation since 2006.

I have a master degree in finance.

Anything else:

Shruti Choudhary

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Healthcare

Background: I studied medicine from India. During my first year of medical school in 2007, I founded a not-for-profit organization TERDS in rural areas of India along with few friends. Later in 2008 TERDS started an English medium school- That school which has grown from 5 students to 1100 in 2015. We've partnered with Teacher's College, Columbia University for curriculum development. I'm heading healthcare practice- where we are running many advocacy and health awareness camp from last 8 years.

I started working in a small hospital in Rural India after my graduation providing primary care, which inspired me to develop products for primary care automation. Then, I came to Seattle and started learning more about primary care in US by attending the weekly meetings at Group Health Research Institute, learning from Dr Wagner and visiting the Neighborcare in Seattle. Dr Wagner's work has inspired me a lot.

Skills: Healthcare

Anything else:

Jason Chung

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am interested in connecting to startups in mobile services and products.

Background: I have worked in Samsung Mobile in sales & marketing, account management, and in Samsung Pay (mobile payment services) for the past 8 and half years. I am passionate about technology and after MBA, I want to stay in the same industry.

Skills: I have work experience in sales, account management, services launching (mobile payment)

Anything else:

Tyler Clark

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Clean tech, financial tech, agricultural tech, BoP products/services, SME support, music industry, e-commerce, investment management, social enterprise, impact investing, Latam

Background: For the past two years I have been living in Guatemala working for a Central America-focused impact investment fund called Pomona Impact (pomonaimpact.com). As an Investment Officer, I interact with social entrepreneurs and their companies on a near daily basis, working on everything from finding deals (pipeline development), doing due diligence (analyzing company financials, business plans, market analyses, etc.), and structuring/negotiating deals. I have also participated in events such as Startup Weekend and 3 Day Startup as both a participant and judge. I enjoy working with passionate entrepreneurs and think that my perspective from the other side of the table would be useful to many startups. I studied economics and Spanish at the University of Virginia and am a CFA charterholder.

Skills: Finance, capital raising, prepping materials for investors, impact investing

Anything else:

Brad Colby

School/Program at Duke: Fuqua School of Business - CCMBBA/EMBA

Year of Graduation: 2017

Interested in: Manufacturing, consumables, financial

Background: I have worked in a partnership business with my father, and more recently my sister, since

1993. We have grown the business in terms of revenue, however I lacked the business knowledge to expand it beyond the requirement of my having to work "in" the business.

I am both mechanically and artistically inclined.

I thrive in an environment where concepts and brainstorming are brought to reality.

Skills: Practical experience in running a \$2M/yr manufacturing company.

Broad understanding of many areas of business (sales, finance, marketing, engineering, product design, HR, customer relations) allows me to offer insight to areas that need additional direction.

Anything else:

Manuel Costa

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Social impact startups.

Background: Not necessarily. I have been involved with some investment project and overseen their growth. I studied Management Science, have a bit of experience in consulting, a bit more in poverty eradication and emergency relief, some on supply chain and most recently in general management and strategy.

Skills: Just generally willing to contribute to any world challenge: poverty, environment, health, etc.

Anything else: Not that I can think of.

ROLANDO DE LA PEÑA

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Impact Investing / Social Entrepreneurship

Background: I studied a B.A. in Finance.

I work in a financial sector grown startup.

I founded and led a student group that promoted in financial inclusion.

I intend to start a Venture Capital Fund a few years ago.

It is my interest to be involved in a project that aims to generate specific beneficial social or environmental effects in addition to financial gain.

Skills: Finance, Presentation, Persuasiveness, Management, Strategy.

Anything else: I am a committed, creative and propositive team player.

I am thrilled with the possibility to learn and collaborate with very capable professors and classmates.

I strongly believe in the amazing opportunity that the MBA offers to start a transcendent project.

Bryan DelloRusso

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Social enterprises, consumer products, business services/software

Background: I've been the Director of Strategy at a supply chain technology startup for the past 3.5 years. Prior to that, I worked in private equity for 4 years, and majored in Economics at Tufts University. I have an interest in disadvantaged youth empowerment and have started my own nonprofit in that space. Also very interested in sports, apparel, healthy/organic food, and technology.

Skills: Growth strategy, sales, marketing, analytics

Anything else:

Samantha Dina

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Social impact startups are what I am most interested in becoming involved with. While education and community development are my main areas of interests, I would also be very interested in participating with a global health or clean energy-related start-up, though lack the technical expertise in these areas. I would be particularly interested in startups that focus on harnessing the powers of gentrification to enhance the quality of life for the local community, or startups related to eco-tourism or volun-tourism.

Background: I started a social network startup while in college, AbroadCircle, that aimed at making the study abroad experience more connective and collaborative for students. I co-founded the site with a classmate who had a background in IT and between the two of us, we were able to build a beta platform. I recruited additional support and led a team of four other students to create and launch a more high-functioning site that resulted in an online community of about 400 student users who could review sites, share trip plans, and find other students while travelling.

I studied international business, and specialized in brand management and social entrepreneurship. Since school, I've been working as a senior consultant, leading projects for nonprofit organizations, primarily focused on market research, strategy, marketing and communications.

Skills: Marketing and Communications

Strategy

Project Management

Market Research and Analysis

Anything else:

Yitao Ding

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Technology, Healthcare, Sports & Entertainment.

Background: Majored in Finance in college, and worked in the financial service industry for 5 years before coming to Fuqua. Want to bring more tangible impact/ contribution to the organization that I will be working for in the future.

Skills: Finance and international perspective (China).

Anything else:

mengya ding

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: 1>social entrepreneurs

2>consulting and training

Background: I came from an accounting background. I studied international audit in university and joined PwC as an auditor after graduation. Working in PwC for 4 years, I joined a start up company to do financial planning and financial and operational data integration as a financial analyst.

My interest lies in social entrepreneurs and business training. I have been doing volunteer work related to education for more than 8 years. In the work, I always love to share and coach. In the future, I wanted to help more companies through consulting or training with this passion.

Skills: I used to work as an auditor in PwC for 4 years and as a financial analyst in a start up company for 1 year. Through those experiences, I have accumulated finance skills that I would like bring to the team.

Besides my work, I also participated in client development work for a NGO consulting organisation. Through those experiences, I accumulated practical cases about social entrepreneurs in China which I wanted to contribute to the team as well.

Anything else: I am also passionate about emerging market.

Yongyuan Feng

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in:

Background: Interned at a Top Chinese VC, focused on TMT

Skills: Finance, China market

Anything else:

Matias Ferrer Silva

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Energy

Renewable Energy

Real Estate

Infrastructure

Background: I studied industrial Engineer

My interests are: Energy; Renewables; Real Estate

Skills: Engineering

Finance

Energy Industry (Chile)

Anything else:

Brianna Fischer

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I'm really interested in any type of startup, but I'm particularly interested in social entrepreneurship and tech.

Background: I am currently working in business development for a tech startup called RadPad. I have grown the supply side of the business and created partnerships with other companies and set up revenue shares with existing partners as well as new partners. I have also been involved with product development and created the original wireframe for our biggest product which is launching next month.

I have helped found several nonprofit startups all over the world including a medical clinic in a Mumbai slum and a company that employs and empowers impoverished Indian women to cook meals for slum schools as an incentive for parents to send their children to school. I love the idea of generating revenue while also giving back.

Skills: Presentation, sales, product, partnerships, copy writing

Anything else:

Victor Franco

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I'm most interested in healthcare/medical device startups; however, I will consider any startup that's trying to solve a cool/interesting problem.

Background: Most of my experience for the last nine years has been in management and operations with the US Army. However, I've spent most of the past year in manufacturing, specifically in production for a medical device manufacturer. My undergraduate degree is in exercise science.

Skills:

Anything else: Entrepreneurship will be my focus. I don't plan on pursuing any of the traditional career paths.

David Getto

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Technology, internet, media, or entertainment start-ups

Background: I studied Psychology and Electrical Engineering during undergrad. Currently interested in learning about new technology, internet, media, or entertainment ventures and/or business ideas.

Skills: I come from a management consulting background, working primarily within the technology and media industries. I have also worked across the healthcare, financial services, and consumer packaged goods industries. Functionally, my experience primarily lies within strategy, customer experience, and financial modeling.

Anything else:

Maria Githua

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Connecting the Kenyan and African diaspora to the continent

Providing services to startups in Kenya/Africa

Background: I have a Bsc. in Math, Economics and Finance. Worked for 3 yrs in the IT division of a wall at bank

Skills: Finance, IT, HR IT

Anything else:

Mitchel Gorecki

School/Program at Duke: Pratt, Fuqua School of Business - MBA

Year of Graduation: 2013

Interested in: Technology startups that solve inefficient markets for social good.

Background: Duke Pratt 2013 in biomedical engineering, mechanical engineering, economics and finance.

Early data scientist for MaxPoint, an advertising startup that went public in February 2015. Looking to pursue another startup.

Skills: Engineering, finance, marketing, high frequency trader, real estate licensed, big data scientist, hadoop/spark cluster developer.

Anything else:

Paul Gutierrez

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Startups related to education, technology and/or construction industry.

Background: I have worked in the banking industry for more than five years (mainly in the Analytics field). Currently, I am working in a social project in a small village in Peru, my project is related to education.

Skills: Engineering, Finance and Marketing.

Anything else: N/A

Lynette He

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: High-tech

Background: I am in charge of financing for startups at 36Kr.

Skills: finance.

Anything else:

Luis Hernandez

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Internet and Sports related startups.

Background: I'm a Telecommunications Engineer with a MsC. in Finan22c22e22 22f22r22o22m22 22B22o22s22t22o22n22 22C22o22l22l22e22g22e22.22 22F22o22u22r22 22y22e22a22r22s22 22o22f22 22e22x22p22e22r22i22e22n22c22e22 22a22s22 22P22r22o22d22u22c22t22 22M22a22n22a22g22e22r22 22a22n22d22 22B22u22s22i22n22e22s22s22 22l22n22t22e22l22i22g22e22n22c22e22 22M22a22n22a22g22e22r22 22i22n22 22t22h22e22 22m22o22b22i22l22e22 22a22p22p22 22i22n22d22u22s22t22r22y22.22 22A22m22o22n22g22 22t22h22e22 22p22r22o22j22e22c22t22s22 22l22 22h22a22v22e22 22m22a22n22a22g22e22d22 22t22h22e22r22e22 22i22s22 22t22h22e22 22m22o22b22i22l22e22 22g22a22m22e22 22a22p22p22 22A22p22e22n22s22a22r22 22(22w22w22w22.22t22o22d22o22s22a22p22e22n22

Skills: My skills are in the product management and product development area. I have experience using the best practices of UX and UI design for digital products. I have been part of the development team of multiples mobile apps including games and social apps.

Anything else:

Joe Huber

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Sports/Outdoor recreation, medical devices/technology, Life style/Travel

Background: I have a degree in marketing. I am a product manager in the smallest, youngest, and fastest growing division of a medium-sized medical device company. While definitely not a startup, we have

had to work with constrained resources to make an impact within a much larger organization, which we have done by executing our strategy, even when our parent company's policy made it difficult.

I started with the company as an intern in college, and have worked there 8 years total as the division has seen a 15% CAGR over that time period, outpacing the industry and the broader company. I most recently managed the veterinary vital signs monitoring category, focusing on new interfaces and workflow integration.

Skills: Marketing, Sales/sales enablement, presentation skills, branding/product management

Anything else:

Dhruv Jain

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Operations / Manufacturing / trading / supply-chain / tech

Background: I am a serial entrepreneur. I recently sold my manufacturing and trading startup in China dealing with commercial kitchen equipment for restaurants. My background and strengths lie in on-ground operations at a global scale.

Skills: Operations, manufacturing, supply-chain, business development, B2B sales

Anything else: I want to be part of a team creating revolutionary products or services and rolling it out on a global scale.

Araz Javadov

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Clean energy

IT and Internet

Hi-Tech

Background: I have my undergraduate degree in Chemistry. I have been working in Oil&Gas for 8.5years - last 4 years I spent in line management.

Skills: I think I do better job when it comes to out of box thinking and can see/evaluate things in bigger picture and from customer perspective. I am not necessarily god at coding but I have an engineer

mindset and can do very well with workflows and algorithms.

Anything else:

Shivanshu Jhunjunwala

School/Program at Duke: Pratt - Master of Engineering Management

Year of Graduation: 2017

Interested in: Manufacturing, Recycling, Operations, Healthcare, Logistics, Engineering based start ups.

Background: I am a 3rd generation entrepreneur from India. Having worked in family's manufacturing interests for over a year, I have a keen insight on operating and running of a manufacturing unit. My experience lies in aluminium recycling and aluminium extrusions. I wish to learn more about healthcare based start ups.

Skills: Engineering, Operations, Production Planning.

Anything else: My entrepreneurial interests are very varied. I have a proclivity towards manufacturing and engineering based ventures currently, but in the near future, I would like to diversify to healthcare, agriculture etc.

Chris Kane

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Renewable energy; aircraft startups related to renewable energy i.e. the first electric powered aircraft for national park tourism;

energy engineering; adventure companies; outdoor gear companies; travel and recreation; outdoor sports i.e. scuba diving, climbing, water skiing, snow skiing, surfing, mountain biking, cycling;

Background: U.S. Navy nuclear engineer; BS Notre Dame: Pre-Med; 8 years navy experience on aircraft carriers and submarines operating nuclear power plants

Interests: outdoor adventure; travel; trips; outdoor adventure guiding services; renewable energy: hydro/solar; environmental resource management

Skills: energy engineering; general management;

Anything else: With limited exposure to private business during my military experience, I'd love to learn

as much as possible about the steps necessary to formulate a business plan and in evaluating potentially successful ideas.

My military experience has provided a new and different perspective to logistics, operations management, project management, and technical engineering. Although I would have to admit my weaknesses would be in marketing, venture capital funding, finance, accounting, and legal/contract issues with a new startup.

Rishabh Khicha

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am keen on connecting with double/triple bottom-line ventures that are sustainably for profit but will also create a positive impact on communities. To be perfectly honest I really enjoy the journey of building something and am agnostic to sector/space. I get equally excited about tech ideas as I do about sports.

Background: I come from a legacy family business background that goes back seven generations and have been involved with it since the age of 16. My penchant for numbers led me to start my career in Investment Banking at Rothschild. I went on to work for J.P. Morgan's IB Consumer & Retail practice in Asia. In total I spent 4 years in IB.

Eventually my deep passion for sports (soccer in particular) and belief in its transformative ability in education led me to join Fitkids, a start-up that provides physical education solutions to school children in India, as Head of Strategy. During my four-year stint with Fitkids, I dual-hatted multiple roles in HR and Finance as Fitkids grew 5x into the largest and fastest growing company in the Indian K-12 space. In comparison to banking, I really enjoyed being closer to business and implementation of things.

My academic grounding is in Business Administration with a major in Finance. I am nuts about Arsenal FC (soccer), sports in general, fantasy sports (that too!), data analytics, education, game theory and productivity hacks

Skills: Finance, HR, presentations, anything to do with numbers and analytics, Strategy and getting things done! While I do have domain knowledge, based on my past experience with start-ups I believe most of skills/attitudinal assets are transferable.

Anything else: Just that I hope to be one someday. Over the last few years I've come up with, explored and shot down several of my own bad ideas. At some point, I will take that plunge.

Kyu Kim

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: It would be better to mention some type of startups that I don't want to be involved in; O2O, sharing economy startup, licensing(video, music) based business, manufacturing based (IoT) startup, ecommerce without specific target. Except these, I prefer to work for any type of startups. What I do care more is the quality of leadership; whether they have a good sense of management, action-oriented plan and high level of tech skills, commitment and communication. This is my firm belief, after two startups, that idea or type of startup doesn't matter as much as what people think and do at startup.

Background: After graduation and mandatory military service, I've worked for Siemens Healthcare. And then I've involved in two startups, one of which I cofounded. After graduation and military service as an officer in Korea, I've worked for Siemens Healthcare for 3 years. And then I co-founded my company with my friends. The company tried to solve the problem of inefficiency of matching employees to employer through big data technology. Simply speaking, we gather millions of resume(employees) and job postings(employers), find pattern by industry through machine learning and calculate the possibility of which job posting(employer) is highly likely to be matched with resume(employees).

We thought this technology would be a great potential but we are not able to reach the milestone for several reasons. First, the company didn't have high level of technical skills and resources to develop this technology, which will take at least 1 years. It was my first startup and I was too nascent and naïve to solve the too big problem. There are a lot of things to learn from my first failure but I will leave it for the next offline conversation. :)

After the first one going bust, I joined the e-commerce startup my close friend had run. The startup sells the Korean snacks with upcoming expiration date to people with low budget. The response from users was gorgeous and we grew really fast, reaching 5 million dollars in three years. That was great result but we were not able to scale the company because VC was not convinced about the market size and didn't invest. This was the moment where I realized the importance of scalability of product and service.

Skills: Through two startups, I've learned actual skills of running startup.

From business side: Product management, Investor Relations. Also, I am now working for an angel investment company as a pre-MBA internship.

From technical side: Front and back end programming (php, codeigniter, jquery, android studio, html and css). I've learned it by myself enough to make a prototype of product/service.

Anything else: I want to start a business in the U.S. But due to the lack of knowledge on startup environment in the U.S., I thought it would be better to be familiar with the working and life style there before starting my new one. Also, I'm willing to put my time and skills to the existing startup if there is an incredible team.

I've gone through numerous ups and downs of startup cycle for 3.5 years. I learned through this process how hard it is to achieve what you want to do; the great idea is not enough and it should go with good strategy, strong implementation strategy and also a substantial luck. Although my first startup was failure, I am ready to commit myself to a new journey.

Olivia Klupar

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Any startup that deals with betting/gaming/lottery

Any startup that works with digital coupons/media/advertising

Any startup that markets or has knowledge of the cruise industry

Any startup that has a travel/destination component

Any startup that understands social media/brand management

Background: Grew up in a family business in Alaska

Studied political science at Boston College

Worked at a large law firm in NYC working with PE/Hedge Funds

Worked at Citigroup in M&A Legal practice

Returned to Alaska in 2014 to start current venture

Love to travel (particularly Latin American countries - speak Spanish)

Run marathons

Skills: Legal/sales/business development/entrepreneur

Anything else:

Leanne Labriola

School/Program at Duke: Trinity

Year of Graduation: 2002

Interested in: Medical device start ups

Background: Dr. Labriola matriculated from Duke University and received her medical degree from the Philadelphia College of Osteopathic Medicine. She specialized in ophthalmology with residency at the University of Pittsburgh Eye and Ear Institute and a fellowship in medical retina at the Doheny Eye Institute, University of Southern California. She returned to Pittsburgh after her fellowship and was selected to be co-chair of the Imaging Department at the Eye Center of University of Pittsburgh Medical Center before joining the eye department at Carle Foundation Hospital in 2013. At Carle she developed the clinical trials program for the Eye Department and is the principal investigator on numerous national industry sponsored trials as well as investigator initiated studies. She has practiced in systems within major academic centers as well as private hospitals and has worked in different geographical locations. This practical experience in ophthalmology and how workflow is triaged in all of these setting has enabled her to identify problems and limitations of providing quality eye care to a wide population. Her research is supported by a private grant through Carle as well as national funding through the National Science Foundation.

Skills: Clinical insight into the need for this device

Leadership experience

Pursuing an MBA

Anything else:

Laura Laterra

School/Program at Duke: Fuqua School of Business - CCMBBA/EMBA

Year of Graduation: 2018

Interested in: I would like to be connected to start-ups in the Health Care/Life Science area.

Background: I have five years of experience in Technology and Operations in the pharmaceutical industry. I also have a degree in Chemical Engineering.

Skills: Engineering, Business.

Anything else: I am passionate about developing new medicines.

yang le

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in:

Background: My family migrated from China to Argentina 20 years ago. I have been highly involved in starting our family business, medium size supermarkets. I participated not only in the selection of the store's location, but also in the day to day business operations.

I had a short entrepreneurial experience working as a freelance consultant. I tried to assist winemakers in maintaining a certain price level in Chinese-owned supermarkets, which account for almost 30% of the market. In exchange, in exchange wine producers agreed to sell directly to the owners of these supermarkets. I did not buy or sell wine, but rather accepted a number of free bottles per quantity of cases sold, which were then distributed and sold in my family's stores.

Skills: I have strong ability adapting to changes due to not only my working experience in a highly changing local business environment with unstable foreign exchange rate and double digit inflation, but also my childhood experience in adapting to a new environment, culture, and language.

I am strong in finance, having a master degree about the topic and I am also very good in sale.

Anything else:

Mitchel Lintjer

School/Program at Duke: Fuqua School of Business - CCMBA/EMBA

Year of Graduation: 2017

Interested in: Technology, health, composite engineering, customer relations, hospitality.

Background: I have been involved in a few startups. A couple from a design director and others from a brand strategy and marketing. I studied visual communication for my undergrad. I am interested in anything outdoors and sports oriented. I also have a passion for wanting to start a B&B or resort of someday. I also want to help others any way I can.

Skills: I have a diverse background in Marketing and Design. I can support Sales and business strategy along with helping maintain customer relations.

Anything else: I am up for anything. I am a fast learner and would love to help in any way I can.

Kevin Liu

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Energy & Clean-Tech

Sports-Tech & Analytics

Finance-Tech

Venture Capital

Background: Director of Business Development at a Finance-Tech startup (part of Y Combinator Summer Class of 2014; backed by venture capital firm in SF)

ex-strategy consultant

Corporate Strategy

Skills: ex-strategy Consultant

Business Development & Sales

Corporate Strategy (powerpoint, excel, etc,)

Anything else: Primarily interested in VC opportunities & experience

Julia Lolato

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am passionate about making things happen, the market itself is not the most important thing for me.

I enjoy tech, b2b solutions, fashion, health.

It would also be nice to get out of my comfort zone and try something different. Maybe work in a team to build a hardware, do something different from marketplaces and ecommerces.

Background: I first started as an intern at Groupon Brazil, where my biggest project was to restructure customer service. After that, I helped launch an ecommerce called Natue (www.natue.com.br), focused on natural/healthy/fit supplements/snacks. My main responsibility was digital marketing, specially SEM. For the past 3 years, I have worked at VivaReal, a real state marketplace (similar to Trulia). VivaReal is now the market leader and one of the most sucessfull startups in Brazil. I have led operations and sales ops and now I lead our B2B product, as a product manager.

Skills: Product management

agile coach

sales

sales ops

customer service

Anything else:

Britt Madlem

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am most interested in the intersection of retail and technology, sports/health/fitness technology, and the internet of things, but I would be interested in any startup with big data components. I want to find an opportunity to leverage my data analysis skills to combine data and turn it into meaningful information. In health and fitness, I see a huge opportunity to take data from a large number of wearables and sports/health tech devices and create better analytics and dashboards to help people improve. I think there are similar opportunities in nearly every industry to help companies and consumers make better use of the vast amount of data being created, and this opportunity is rapidly expanding via the internet of things.

Background: I have not worked on a startup before, but I have had similar experiences. I majored in Systems Engineering and Economics at UVA, and I completed my engineering thesis by working on a yearlong capstone project with the UVA Hospital. My team designed and implemented a text messaging system that allowed obese children to more accurately track their food and exercise and learn healthy lifestyle habits.

I have also worked for a small department at my company for 6 years, and after becoming the 5th member of the Boston office in 2012, I implemented recruiting and training programs to grow our office to 11 people when I left. My main role was a data analytics director on large, high-profile investigations and litigation matters, but I also helped run the day-to-day office activities including planning everything from social events to office meetings, participating in pitches with potential clients, conducting technical training for programs like Tableau and SQL, and mentoring 4 consultants.

Skills: Strong big data analytics skills including data prep and manipulation, combining large disparate sets of data, and data visualization; 6 years of experience working with programs like SQL, Access, APEX, Tableau, VBA, and Python; skilled at increasing efficiency through automation and use of different technologies; analytical consulting and project management experience; leadership experience in small office - building team and culture, recruiting talent, mentoring, taking on whatever needs to be done to

ensure success.

Anything else: I am interested in the ideas listed above, but am open to ideas in other industries! I have also had some exposure to entrepreneurship through my dad who started and ran his business for 35 years. I got the opportunity to work with him on multiple occasions and gained a lot of insight into the benefits and challenges of running a company.

Shashank Maheshwari

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation:

Interested in: Tech Startups, Industry Startups

Background: Electronics & Hardware Engineer from BITS Pilani India.

Founder & CEO, Umbrella Protection Systems Pvt Ltd, A venture in cloud based electronic connected home/security solutions. Built the product from scratch and owned patents for the same. Built a team of 25 employees across 3 offices from scratch and a distribution of 100+ channel partners. The hardware, software & SAAS based venture was acquired by Honeywell International Inc. Worked at Honeywell as Technology Business Partner shaping its strategy and launching new products.

Skills:

Anything else:

Amy Martens

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Any

Background: I have a background in Healthcare Management Consulting where I worked primarily on the Provider side, specializing in strategic medicare reimbursement, as well as a stint in governmental consulting where I worked with the department of interior on an organizational restructuring analysis.

Skills: Presentation

Consulting

Healthcare - Medicare

Hospital organizational knowledge

Powerpoint/excel

Anything else:

Marcelo Lorenzo Mazzafera Filho

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: - Tech

- Consumer Products

- Big Data

- E-commerce

Background: 1) I have never been involved in startups

2) I am business manager, graduated at EAESP-FGV, the toppest business scholl in Brazil. My major was in Finance but I started working at ABInBev in Sales.

3) My interests are corporate finance, PEVC and analytical tools for decision making, such as Big Data. Consumer Products, E-commerce and Tech are segments that I am interested in learning more about and working with.

Skills: Finance

Presentations

Negotiation

Sales

Planning

Strategic Analysis

Anything else: I want to join a entrepreneurial activity to apply the business knowledge that I have to startups, in order to see how effective it is and how I can create value replicating practices from my prior experience.

Sana Mehta

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Energy- Renewable/Non-renewable

Real Estate

Background: BSc Mathematics/Investment Banking

Skills: M&A, Corporate Finance, Strategy, Finance/Oil&Gas

Anything else:

Sanjit Misra

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am interested in healthcare startups that strive to improve the patient experience and ultimately reduce costs.

Background: I have been in healthcare for the past 6 years. I have worked at Epic (an EMR company), McKesson (in their pharmacy group), and Stanford Health Care (in their clinical and business analytics group). I studied Polymer Chemistry and Mathematics at UNC-Chapel Hill. My interests relate to analytics and data-driven decision making in healthcare.

Skills: In my roles, I have been customer facing, wearing multiple hats. I have done internal consulting with physicians and executives to help them solve their problems with data. I have built tools in various tools and languages (e.g. QlikView, Tableau, Cognos, Crystal, WebI, Java, Python, Java Swing, Play, MSSQL, Oracle SQL, R, etc).

In addition, I have presented these tools to large audiences including the C-Suite to increase their buy-in while partnering closely with them.

Anything else: I am EXTREMELY excited to work on some great ideas! I love to dedicate my time to a common goal and really grind at it.

I have also worked on a startup (iMedicalApps) for the past few years and really understand this industry and what it takes to really gain buy-in for a healthcare product, especially when targeting consumers.

Diana Mobley

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Energy, Environment, Clean Energy, Social Impact

Background: Industrial Engineering, with 7+ years oil & gas experience. Focus in drilling, environmental regulations, and process improvement. No startup experience.

Skills: Licensed Professional Engineer (Texas, NC next), Certified Energy Auditor (CEA)

Anything else:

Andre Monteiro dos Santos

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Start-ups related to ecommerce and fintech.

Background: My career up to today has been in multinational companies (DHL, P&G and Walmart.com). I have had some experience in the Walmart.com start-up in Brazil, more specifically in the IT back end platform (creating the logistics platform). I studied Computer Engineering in college. I am interested in ecommerce and fintech.

Skills: IT Project Management (PMI) and IT Product Management (Agile - Scrum).

Anything else: My goal is to become a general manager. I want to work for a company / start-up that shares my believes and goals.

Ran Mor

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: High-Tech startups,

Mobile application startups

Background: Had a startup in the past (social location based application), operated in the startup for almost a year and a half. Was part of the developing and marketing/strategy team.

Working in the past 3.5 years in high-tech companies as a mobile developer.

Studied Software Engineering (Computer Science).

Interests: high-tech sector, mobile applications, entrepreneurship, sports (skiing, diving, running).

Skills: Engineering - mobile, server-side.

Marketing - had my own editing video company for 6 years. Managed the marketing strategy in the company.

Presentation skills.

Anything else:

Kyle Mumma

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am curious to see what types of ideas are out there and where I might be a good fit as part of a team. If there are startups pertaining to athletics, they would particularly pique my interest.

Background: My background is predominantly in athletics operations and recruiting. I spent five years in the Duke Basketball program and one additional year in the Duke Football program. I would love to identify areas of need in these fields to see if a startup team might be able to come up with a solution to make the lives of coaches and support staff more manageable. I have also spent a year as the only employee of a local startup non-profit where I worked on all aspects of the business from fundraising to marketing to programming. I studied sociology and MMS for my undergraduate degree at Duke. My personal hobbies and interests include travel, athletics, cooking, and politics.

Skills: I would not consider myself a connoisseur in any one field, but I would suggest that my prior experience working with teams and with incredible leaders could be a boon to any startup team.

Anything else:

roopesh nagathil

School/Program at Duke: Fuqua School of Business - CCMBA/EMBA

Year of Graduation: 2014

Interested in: IoT, consumer, healthcare

Background: I am currently part of GE Power Digital. As a Product and Program Manager. I take part in startup weekends where I help team vet business ideas. I have a BS and MS in mechanical engineering and an MBA from Fuqua. I think the high point in my career was in an Analytics Developer role.

Skills: Engineering, Marketing, Data Science, Program Management

Anything else: I take part in startup events so I get exposure to many ideas and also build experience developing other peoples ideas.

Rodrigo Nahas

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Tech, food industry and Logistics.

Background: I have never been involved in any startup. However my current project is to manage and turn around a bankrupt company. I had to recreate every department, process and KPI's to manage the company and turn it into a productive and lucrative environment. I have interest in management tools specifically in the sectors listed before..

Skills: I have worked as an industrial engineering (general manager) and as a project manager. Strong in numbers and statistics.

Anything else:

Jennifer Ntiri

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in:

Background: I have 5 years of experience working with social entrepreneurships and npos, and 3 years of founding member experience at a gourmet food tech startup.

I am interested in the basic human needs sector, social entrepreneurship, CPG, Hospitality, and luxury markets. I love working to build brands that empower their markets.

Skills: Marketing, Content, Consumer Insights, Sales Operations, Innovation, Strategy

Anything else:

Babatunde Oke

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2017

Interested in:

Background:

Skills:

Anything else:

Andrei Okhotnikov

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: FinTech (for retail and/or SME customers)

BioTech

Energy Efficiency

Customer Empowerment & Loyalty

Background: 7+ years of experience in banking and finance industry. Expertise in business development, corporate strategy and Small and Medium Enterprises (SME) sales (managed 20 direct and

350+ indirect subordinates).

Never been involved in startups.

More than twenty years my family owns an innovative company that specializes in engineering and production of hitech equipment for controlling the characteristics of nanomaterials.

Skills:

Anything else:

Rachelle Olden

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Tech

Social Impact

International

Social Networking

CSR objectives

Background: I'm currently working with an e-commerce startup in the area of corporate social responsibility.

Skills: Corporate Social Responsibility, Presentation, Relationship Building, Strategy Development, Presentation, Marketing, Sales, Organizational Development/Behavior, Storytelling,

Anything else: Ready to get things done!

Wonjoon Park

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Healthcare & Wellness / Crowd funding / Clean technology / Agriculture

Background: Hello, my name is Wonjoon Park. I majored in electronic engineering and graduated from Hanyang University. After graduation, I worked at SAMSUNG engineering, a subsidiary of Samsung Group with strong market shares in power plant engineering and construction. I was in charge of power plant project management team and managed various projects. Then, I started my own business, beauty basket, which provides facial mask packs to Korean and Chinese consumers. I think now is the perfect time I can expand my perspectives and find prospective business partners.

Skills: 1) Majored in Electronic engineering.

2) Submitted various power plant bid/technical proposals and managed several power plant projects. Especially, I worked in Tampico, Mexico about 8 months to construct power plant gas compression station.

3) PMP (Project Management Professional)

4) Business strategy / Negotiation

5) Strong mathematical abilities

Anything else: I am a good listener and can make team positive. I know that startup is demanding, but also know that "In unity there is strength". I am looking forward to meeting many friends through P4E. If you have any interest to me, please feel free to contact me. Thank you :)

Lloyd Patterson

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I'm a former Navy pilot ridiculously excited about bringing the high tech world directly to the aviation industry. I'd like to found the Uber of small planes.

Background: I've worked on small startup projects in the military.

Skills: I've given technical presentations to hundreds of officers. I've worked directly with engineers and contract writers.

Anything else:

Pakawan Prakongboon

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I'm open for any type of startups as long as they are totally motivated and dedicated to what they are doing.

Background: I was a sales engineer for industrial products for overseas markets. I travelled to more than 12 countries in 3 continents to meet with the customers. Before that, I set up "Book-is", a company that offers total solution for making a yearbook with superior design and borderless creativity. Right now I'm running an online business selling gadgets and devices (the page called "Gadget4U" with 34,000+ likes) on Facebook platform.

Skills: I've been selling something for the whole life. I sell myself when I meet new people, try to understand what they need or what they don't know that they do need, and then I fulfil it. Later in my career, I've developed my sales skill to technical products. I'm able to present technical matters in a more interesting and convincing way. To sum up, I'm a experienced salesperson who can understand how to promote technical products.

Anything else:

Chao Qiao

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I want to connect to the type of startup that aimed to help poor people to live a better life, for example, providing loan to poor people, helping poor people to have clean water or providing education resources to people in remote areas by internet and so on.

Background: No. I have a master's degree in Electronics Engineering. My interests are high-tech and social entrepreneurship.

Skills: Project Management (IPMP C Grade Certificate);

multi-language speaking including Chinese, English, a little Spanish and French.

Anything else:

Matthew Rappaport

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in:

Background: -In 2012, I graduated from Colby College with a degree in Economics.

-For the past four years I've worked in finance/valuation at Duff & Phelps in Boston, New York, and London

-I helped start Duff & Phelps' European Transfer Pricing Practice in London from March 2015 through September 2015

-My interests professionally are in sports and finance

Skills: Financial modeling and valuation

Anything else:

Sofia Rodriguez

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am interested in startups related to social impact, food, cpg, education, or tech. However, I am open to others as well.

Background: I majored in Management Consulting at Notre Dame.

My work experience is in consulting, mostly dealing with franchise restaurants (think Burger King, Arby's, Auntie Anne's).

I launched a startup that sells a tablet accessory which I developed. A portion of each sale is donated to help provide clean water to children in Guatemala.

Skills:

Anything else:

Joaquin Rojas

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: - education

- industrial

- ecommerce

Background: Pontificia Universidad Católica, Santiago, Chile 2005 – 2011

Industrial Civil Engineering with mention in Transport and Logistic

Babson College, Boston, United States 2013

Managing Innovation Strategies at Babson: From Ideas to Action

Created and implemented www.bazared.cl ecommerce and business model, based on a retail model with a very light cost structure.

Created and developed the marketing are of www.buffer-express.cl

Design and implemented a project management and evaluation software based on Alfresco platform.

I am interested in designing solutions for tomorrow's problems, taking maximum advantage given by today's technology.

Skills: Technical skills:

Innovation Management

Project Management

Engineering background

Sales

Marketing

Product design

Process design

Emotional skills:

Optimism

Making things happen

Develop team spirit

Anything else:

Aaron Roppolo

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Clean energy, fashion (especially men's accessories), wellness tech, fitness tech, wearable tech, autonomous vehicles, electric vehicles, public transportation, ride sharing, batteries, solar, and

Background: Product management in higher education and recreation. I have a master's degree in exercise science and am keep on coaching, mentoring, teaching, biomechanics, and systems analysis.

I founded a new recreation center for the Maryland Institute College of Art in a similar fashion to a start-up - having to assemble a team, wear many hats, work on a tight timeline, raise capital for projects, and establish relationships with the community.

I am interested in products and services that seek to make healthy decisions the default and that (broadly) improve the wellness of the world through conservation of the environment and/or changes in the habits of consumers.

Skills: Strategy, Management, Presentation, Organization and Systematization, Communication of Complex Ideas, Leadership, Vision.

Anything else:

Sonia Sawhney

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: -Digital Health startups

Background: -Studied marketing and business in undergrad

-Worked in brand management for 3 years and brand strategy consulting for 2 years. In consulting, a lot of my work was focused on improving the patient experience in healthcare.

Skills: -Marketing

-Consumer research (quant and qual)

-Market sizing

-Advanced PPT skills

Anything else:

Jake Schneiders

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Financial Technology

Software

Background:

Skills: Engineering, Sales, Operations, Product Management

Anything else:

Sonu Shankar

School/Program at Duke: Fuqua School of Business - CCMBA/EMBA

Year of Graduation: 2017

Interested in: Cybersecurity, computer security, network security, information security, data protection, privacy, network threat intelligence, cyber risk assessment

Background: I have a graduate degree in Computer Engineering from Texas A&M and have been involved in various roles (programming, technical marketing, business development) at Cisco in Silicon Valley from 2008, I am interested in the cybersecurity industry and look forward to founding a company in this area.

Skills: Engineering (Technical leadership, design, proof-of-concept build strategy), Marketing (presentation, public speaking, marketing strategy) Business Development (customer outreach, managing customer relationships)

Anything else:

Rahul Sharma

School/Program at Duke: Trinity

Year of Graduation: 2018

Interested in: Fashion Startups - Start ups that have been involved in creating/developing a brand and marketing the uniqueness of the idea will be critical sources of advice towards improving the structure of our company.

Inventory/Customer Service Start Ups - Start ups that provide services to their customers that align with ours (i.e delivery of material, rental services)

Technology (Phone Application) Startups - Start ups with experience in developing smartphone applications as their predominant method of interacting with their user base.

Background: As only a sophomore, I have had limited exposure to startups. Throughout high school, I was part of the Triangle Youth Entrepreneurs program where I worked closely to create a business plan for a phone application that would prevent adverse drug reactions, the leading cause of death in individuals over the age of 65. This translated into an internship at a local EHR startup. My specialization was in financial projections and market strategy analysis. My interests align with these areas.

I have also worked as a head manager with one of the fastest growing EdTech startups, AdmissionsHero, where I have been the leader of tutoring operations and been involved in sales, marketing, business & curriculum development.

Skills: As mentioned above, prior experience in sales, marketing, & finance as well as VC presentation in a limit setting. In addition, I have done considerable business development and strategy analysis in my position at AdmissionsHero.

Anything else:

Ronald Sinaga

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Energy

Background: I have been working for 5 years in a power substation and transmission line project unit of a state-owned electric utility company.

I studied electrical engineering during my undergraduate studies with a focus in power engineering.

I am interested in developing businesses which improves the efficiency of energy usage and a sustainable improvement of renewable energy penetration.

Skills: Project management

power engineering

Anything else:

AJ Singh

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: While I do not have a preference for a specific industry, I would like to work at a scalable human- or business-need startup.

Background: - Growing up in Silicon Valley, I've been exposed to the startup scene my whole life and invested in several small firms at very infant stages and have been intimately involved during their growth.

- I studied economics and French while at Boston University.
- Six years of finance experience: approximately 3.5 years spent with J.P. Morgan structuring tax credit equity transactions within the real estate banking group
- Since October 2014 I have worked at Discovia, an e-Discovery (litigation consulting) firm with 120 employees and \$30M in yearly revenue. While at the firm, I have built out the FP&A function while also serving as finance manager during a turnaround management situation when the firm lost its largest client (30% of revenues).
- In addition, I have created a host of models to showcase profitability by department, pricing model, and service offering.
- I am passionate about building and am looking for an opportunity to grow a company alongside a group of like-minded, intelligent, and empathetic individuals.

Skills: - Finance

- Experience in presenting financial model and forecasts to C-Suites and Board of Directors

Anything else: I consider myself to be a consummate teammate: I pride myself on my work ethic and an ability to see eye to eye with people of varying backgrounds and disciplines while maintaining a general affable nature.

Zach Smith

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I'm most interested in tech, healthcare, and sports, but am above all interested in gaining startup experience. If there is an opportunity to join a venture with a strong mission and dedicated team, I would be very interested.

Background: I've never been involved in a startup, but I come from a family of small business owners and entrepreneurs. It has always been something I've wanted to try.

My educational background is in Industrial and Labor Relations, a business/law combination with a focus on the workplace. I have worked for the past three years in Human Resources, particularly with regards to labor and employment law and compensation strategy.

I'm simply interested in working on a venture that has a meaningful mission and will provide value to consumers. Sports, tech, and healthcare would be my preferred industries, but I'm open to other options, as well.

Skills: Presentation, Sales, Strategy, Employee Engagement, Management

Anything else:

Sungmin Song

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: open to all types of startups

Background: I have worked for Evolent Health, a healthcare startup that was founded in 2011. I joined the company as one of early members and had a role both in corporate development and finance. In 2014-15, I was a part of small team that took the company through Initial Public Offering (IPO) and helped to raise \$195M in capital last June. My role included modeling out 3 year strategic financial cases, refreshing the company's Series B model to test a feasibility of IPO, and creating the company-wide revenue model that was an integral part of our company's valuation.

Skills: Finance (modeling out the business case is my strength), Presentation (have experience creating the Analyst Day and Roadshow presentation material)

Anything else:

Alexander Tuller

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I'm open to startups in just about any vertical — retail, tech., energy, education, etc.

Some things I would get particularly excited about:

*Some kind of social entrepreneurial venture; business can effect positive change!

*Some kind of idea that hinges on the intersection of history/education and entertainment; I was a volunteer Theodore Roosevelt tour guide for many years, and just completed a bicycle tour across the country where I visited over 22 Revolutionary & Civil War sites

*Some kind of idea that layers fitness with technology (realize the wearables might be a bubble, but there's hope); I completed an Ironman last year, and tracked just about everything

*Any kind of idea that has storytelling at its core to produce or distribute a narrative (documentary- or film company-related)

Background: I'm a marketer.

I've worked in PR, traditional advertising, digital advertising, and most recently fully-integrated advertising on Toyota's corporate social responsibility account (a team of over 40 people), which has given me a great understanding of the power behind amalgamating earned, owned, and paid media to deliver a leveraged message. And as the business lead, I have real hands-on experience running an account at an ad agency (which is like running a small business).

I studied psychology and economics at Bucknell, and while I haven't worked in a startup (yet), I've always been an entrepreneur.

Some examples:

*Started a program at my ad agency called "#FuelGood" that converted group fitness data from activity monitors into company-Page 49 of 57non-profit donations. We logged 20 million steps, almost halfway around the world!

*Co-created an online webcomic "MyApokalips" (www.myapokalips.com), which had over 1 million+ unique visitors

*Successfully failed at starting a business to brand and sell get-out-of-dodge zombie apocalypse disaster prep go-bags

I intend to move into brand management at a global consumer packaged goods company after business school; but that's if the right kind of entrepreneurial bolt doesn't strike first.

Skills: The two biggest things are:

1) I'm a left brain / right brain hybrid, so I'm flexible and can adapt to fill most any role (or roles, depending on the day).

2) I'm persistent. Fully realize a lot of folks lose interest in entrepreneurship when the romance wears off, but I'm not shy about putting in the elbow grease and rolling up my sleeves to get the work done.

Other Skills:

*Marketing

*Advertising

*Public Relations

*Sales

*Public Speaking/Presentation

*Communications

*Dad Jokes

Anything else: My old roommates and I moonlighted on a company for over a year, after which I stepped away to focus on work.

That company has since been funded, has office space in Times Square with over 20 employees, and is now turning a profit.

I walked away from one great idea too early, I'm not going to do it again.

Swati Tyagi

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in:

Background: I completed my Bachelors in Business Administration (majoring in Global Business and Marketing) from Hong Kong. After graduation I started working in Marketing for a German electronics manufacturing company, specialising in the automotive sector.

I have not been directly involved in a start-up.

Broadly speaking, I am interested in areas such as Energy, Education, Internet Infrastructure and Transportation.

Skills: Marketing/Branding, Presentation

Anything else:

Asli Unal

School/Program at Duke: Pratt

Year of Graduation: 2020

Interested in:

Background:

Skills:

Anything else:

Jehana Vazifdar

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Technology, Recruitment, CRM software

Background: I have taken entrepreneurial roles at the companies with which I have worked. At my previous company (Parthenon-EY) I designed and developed a network of temporary researchers. These were typically college students who could come help with research between classes and were paid by the hour. We have more than 100 temps who work with us on a regular basis and can be available to help with very short notice. This made the untapped talent that is available and the gap that exists in providing them with recruitment opportunities.

Skills: Marketing, Business Development, Presentation, Communications, Organisation design, Process improvement, Strategy

Anything else: I'm driven towards impact. I want to make a real different by solving real problems.

Lauren Vick

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Education, Edtech, fintech, social impact, beauty, retail

Background: Have not directly been involved in startups. I studied English and cognitive science in undergrad, but have spent the past 6 years primarily in the talent space, most recently as a recruiter for a top-3 management consulting firm. I'm very interested in using technology to address social issues.

Skills: Talent, recruiting, marketing, business development, event planning, project management (budgets, project plans, etc.), presentations

Anything else:

Wei Wang

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2017

Interested in: Anything related to Internet of Things, ideally related to medical devices. Or anything related to big data analysis.

Background: I have a bachelor degree of electronic engineering. Since I graduated, I have been working for a big Chinese telecommunication company. So no, I have never started any company, but I have been an intrapreneur (started new business within the big company and co-founded a new office in Virginia), if that counts, and the most proud thing I've done was to co-lead a team to help my customer launch the first 4G wireless network in US. I love reading, futuristic things almost always fascinate me, such as humanoid. Other than that, I'm an avid hiker, and yes, I love eating.

Skills: I have 11-year extensive experience in high-tech field, including product management, marketing, strategy and business development. I also did hardware design a little bit early on (aka, not too good + forgot most of it except for some general idea)

Anything else:

Christina Warner

School/Program at Duke: Fuqua School of Business - CCMBA/EMBA

Year of Graduation: 2017

Interested in: I'm interested in social entrepreneurship.

Background: I have been involved in the following: Global Shapers of the Global Shaper Community (WEF), Co-Found Mortar Board Chicago Chapter, Found Taipei Elevate network (formerly 85Boards). I have experience in the Northwestern Department of Neurology as a research coordinator specializing in clinical trials, as well as worked in a management associate program for an international whole sale firm specializing in contract furniture market. I receive a BA in psychology and a minor in Business Chinese from Knox College.

Skills: Marketing, Project Management, international business acumen.

Anything else:

Andy Wiersma

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am interested in healthcare related startups - anything from biotech and med device to customer experience and hospital administration.

Background: Although I have never personally started a startup I have consulted on several within the healthcare and retail sectors. I have a marketing/finance background and have spent the last four years working in big pharma.

While working in pharma I have held roles ranging in pricing, global marketing, and customer experience.

Skills: Marketing

Finance

Sales

Presentation/pitching

Anything else:

Alexander Wong

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Looking to explore various types

Background: No startup experience, studied finance at Boston University, 2 years in corporate finance rotational at Alcoa, 6 years FP&A at American Wind Energy Association

Skills: Finance, Accounting (CPA exams passed, CMA), Toastmasters (5 years), 5 years as director on board for 2 nonprofits

Anything else:

Stacy Yano

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in:

Background:

Skills:

Anything else:

William Yap

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: 1. Fintech

2, Biotech - keen to find out more.

3. Wearables

4. Any other crazy idea

Background: I am a Banker - with background in Economics and Civil Engineering.

I spent my weekends programming - I know C, Java, MATLAB and I'm in the process of picking up Swift + Objective C. Looking to at least program my first iOS app this summer (for fun).

Skills: I'm good at sales and managing relationship with Corporates, in particular Fortune 500 ones.

Engineering - yes

Programming - yes and growing

Design - some, I have a tablet ?

Marketing - no

Presentation - yep

Anything else:

Patrick Zhang

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Media (Music & Arts)

Background: 8 years in investment banking. Created a startup while at work that got tabled. Would like to revisit back in school. Currently a co-founder for an organic mattress company.

Skills: Finance background (8 years in investment banking), e-commerce, sales

Anything else:

Wen Zhang

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I would like to be part of start up where we utilize technology to solve a problem for customers.

Background: My past working experience are all involved with startup. My first opportunity was with InternshipDesk, I helped build the company with CEO's vision. We started with re-construct company's idea, niche in the market, then I rebuild the web presence, including website and all social media. Later, I were in charge of Sale and Marketing to help it grow its revenue 200% every year. Then, I joined a software development company where I helped open up Asia market under one year regardless the long sales circle involved with its software, then I took more responsibility to help implement, support software in addition to business development role. In this case, Evention software helps its customers to automate the cash reconciliation process.

I am very interested in utilizing technology to help people solve problems.

Skills: Presentation, Sales and Marketing, Software implementation, A little coding

Anything else: I want to help the world a better place. I want to make sure the product we are trying to create are bring the positivity to its costumers.

Michael Zurawski

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: I am interested in working with a startup in any industry looking to use Big Data to assist in management's decision making process.

Background: Completing an electrical engineering undergrad, I transitioned to finance right out of school, completing the CFA examinations and working for a mutual fund company, most recently on project implementation as a Business Analyst on a portfolio management/trading system with a heavy focus on fixed income analytics. I am interested in working with a startup in any industry looking to use Big Data to assist in managements decision making process.

Skills: Engineering

Finance

Analytics

Project Management

Programming (limited)

Anything else:

Nicholas Zwemer

School/Program at Duke: Fuqua School of Business - MBA

Year of Graduation: 2018

Interested in: Environmental Sustainability

Clean Energy

Coastal Resiliency

Food Supply

Background: I received a B.Sc. in civil engineering and a M.Sc. in coastal engineering from the University of Florida, where I studied the physical processes of coastal estuaries. I have since worked as an engineer and consultant on coastal construction projects ranging from habitat restoration and shoreline protection along the coasts of the U.S. to sustainable island development projects in The Bahamas and the U.S. Virgin Islands.

I grew up fishing, snorkeling and diving in the waters of South Florida and believe strongly in the preservation of marine ecosystems. While assisting a sustainable aquaculture startup, Amy's Island Seafood LLC, I focused on marketing, business development and communication of the company's technology and vision.

Skills: Engineering, Presentation, Marketing, Scientific Analysis

Anything else: